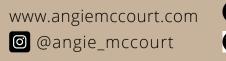
### TO AUTHENTIC ME REVOLUTION ENGAGEMENT WITH ANGLE

Thank you for considering me to engage with your organization!

Your approach to bringing in an outside influencer is a great way to increase engagement from your team and motivate them to expand. I'm excited you are considering me and I look forward to engaging with your team on leadership, mindset, goals, development and other great topics that align to the need, goals and objectives.



 @angiebeltzmccourt
 Shifting Inside Out Podcast





ANGIE MCCOURT

Thank you for your interest. I thought I'd share a bit about me. I recently shifted from 27 years in the technology and retail industries to start my own business Authentic Me Revolution. I've since launched my Success + Mindset coaching practice, a podcast, Shifting Inside Out and a book Love Your Gifts: Permission to Revolutionize Authenticity in the Workplace. As a Success + Mindset coach I help clients shift their limiting beliefs and discover their elevated gifts so they can show up as their true self.

My podcast provides a platform for inspiring topics, hacks and guest speakers around authenticity, challenging status quo, personal power and living a purpose filled life. My book is similar in doing the internal work to shift to being more authentic and goes deeper into what I call elevated gifts (archetypes).

My speaking engagements can cover many topics from leadership, empowerment, personal motivation, strategies and goals to relationships and anything else in reference to my book. I have had many speaking engagements over my career and work in the community with my largest audience of 1000. I work well with groups in workshop settings to create synergy, engagement and offering a method to take away and integrate into self and work habits.

www.angiemccourt.com
@angie\_mccourt

- ſ
  - in @angiebeltzmccourt
  - Shifting Inside Out Podcast



Career paths can hold you back - how to approach career success.

8

Redefining strategy and how the plan gets executed.!

Burnout - the real story behind what causes it and how to prevent it.



How to slow down to speed up.



Engagement Success

Speaking engagements and workshops can be done in person or virtually via Zoom (depending on how many attendees).

Session size for speaking engagements can be unlimited, but for in-person workshops the preference is 20-30.

Session length for speaking engagements can be 40-70 minutes. Workshops depend on the topics and outcomes and can range from a 1/2 day to multi-day sessions.

Technology for workshops could be needed depending on the approach.

Availability is best planned out, but if you have a last minute event you wish to hold let's discuss to see how I can best support you.

If materials will be distributed during workshops it's best to ensure a committed headcount with enough notice for me to get materials printed.





<u>CLICK HERE</u> <u>TO SCHEDULE</u> <u>A CALL</u>



Engage with me



- 50-min to 70-min optimal
- Virtual or in-person
- Deliver on agreed upon topic, date and time.
- Inspiring topic aligned with intent of outcome
- Pre-event alignment and planning call(s)
- Engage with audience as requested
- Power point used for topics to provide visuals
- Travel accommodations billed separate if in-person

Workshops

- 1/2 day, full day & 2 day packages available
- Virtual or in-person
- Many topics to approach
- Deliver on agreed upon topic, date and time.
- Pre-event alignment and planning call(s)
- Potential pre-event work with audience
- Printed materials provided if leveraged in event
- Travel accommodations billed separate if in-person

# PACKAGES







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VIRTUAL SPEAKING ENGAGEMENT Create your desired future by shifting your energy around money. This digital selfpaced course is mapped out over 4 weeks and full of tools to Align, Integrate and Embody the changes you will see.

\$2,000



IN-PERSON SPEAKING ENGAGEMENT In this transformational non-fiction book

Angie identifies the many mindset, belief, culture and behavior limitations that impact how we show up authentically in the workplace.

\$6,000



#### VIRTUAL WORKSHOP

We are diving into ways to empower and enable a quantum shift. Inspiring topics, hacks and guest speakers take us on a journey around authenticity, challenging status quo, personal power and living a purpose filled life. FREE

> 1/2 day \$2,000 Full day \$4,000 2 day \$8,000



#### **IN-PERSON WORKSHOP**

Get the guide that dives into affirmations to re-program limiting beliefs increasing confidence and self-esteem. These are not just affirmations you say they are ones you reflect on as well. Self-reflection is an important part of the process. FREE

> 1/2 day \$5,000 Full day \$10,000 2 day \$20,000

# OPTIONAL ADD-ONS

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#### MONEY ENERGY RESET COURSE

Create your desired future by shifting your energy around money. This digital selfpaced course is mapped out over 4 weeks and full of tools to Align, Integrate and Embody the changes you will see. Post event 50% discount code provided <u>Go there now</u>



POST EVENT 1:1 COACHING 90 minute 1:1 coaching session provided to follow-up on individual goals and integrative work.



#### LOVE YOUR GIFTS BOOK

In this transformational non-fiction book Angie identifies the many mindset, belief, culture and behavior limitations that impact how we show up authentically in the workplace.

Book order <100 \$15.00 each



POST EVENT GROUP COACHING 2 hour group coaching session provided to follow-up on team dynamics, integrative work and additional topics. Up to 20 people per session.

\$300 per session

\$1,000 per session



Agreement

Upon completing this form you will be provided a contract with T&C's for our arrangement. Once that is signed you will receive an invoice for payment. We can then start to get into the goals, approach and details to ensure a successful engagement.

Ple-Event

My goal is to understand the needs of your audience and prepare relevant content. If you have already identified a specific approach or are interested in one of my topics above we can work from there. I'll provide my bio if needed to be included in your communication.

Af-Event

I will deliver sessions agreed upon and network with your team members. I will attend any ancillary events - such as receptions and dinners at your request. We will discuss specific on-site expectations during our pre-event planning call(s). INFORMATION







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# FAQ ANSWERS TO THE MOST COMMONLY ASKED QUESTIONS

### DO WE HAVE TO CHOOSE A TOPIC SUGGESTED OR CAN WE WORK ON A TOPIC RELEVANT TO THE OUTCOME WE ARE LOOKING FOR?

If one of the topics does not really fit what you are looking for we can have a conversation to better understand the outcome you would like your audience/team to experience or gain.

#### HOW CAN WE LEVERAGE YOUR BOOK IN A SPEAKING ENGAGEMENT?

It would be great to offer your audience a copy of the book (I can offer deeper discounts for orders over 100 copies). There are 5 main key areas I can target in messaging around my book: 1. Limiting beliefs and how to reset mindset 2. Go deeper into elevated gifts (you can ask the audience to 'take the quiz' prior to the event) 3. Personal power and energy and how to balance them 4. Authenticity in the workplace and what it means. 5. Authentic servant leadership and how empathy is key.

#### CAN WE PURCHASE ADD-ONS FOR THE SAME PRICE AFTER OUR INITIAL ENGAGEMENT?

Yes you can even purchase them post-event. Just let me know and I'll provide the special pricing.



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Angie has impacted my life in so many ways.



She is a genuine visionary leader who has driven me to look deeper into my own true self, allowing me to find and lead with my best qualities, define my own future, and create a life that is the right balance for me.

As a Mom of four kids and an executive in IT, it's sometimes difficult to find and keep balance and harmony. Angie's guidance and self-practice of investing in yourself so you can take care of those around you is something that has stuck with me, and has led me to a greater peace and understanding of what I need to be successful and provide for those around me.

She pushed me to be my authentic self, both at work and at home, and that is a freedom that created trust, better relationships, confidence in myself, and overall success up to this point in my life. I'm forever grateful for her friendship, leadership, time, and investment in me.".

Meet Michelle ...









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Experience

**Speaking engagements:** 

•**St Petersburg College (SPC)** – 2016, Defined Career Path keynote speaker 600+ attendees (faculty, business leaders, community leaders).

•LPGA Kia Classic Women's luncheon keynote speaker – March 2018 300+ audience of business women, company owners and athletes). Topic: Progress, not perfection in your happiness journey (covered self, health, family, career, leadership, community).

•Industry annual event (Ignite) - 8 years co-MC of 3-day event (as Cisco practice leader at TD Synnex). Ave 350-400 attendees annually.

•**Channel Co. Women of the Channel West guest speaker** - May 2018, topic Leverage your Skills, Leverage your Team - Audience: women in technology. 250 attendees

•**Cisco Next Generation Leadership Summit** - presenter, topic The Real You: Risk, Awareness & Success - Audience: In-career women and men at all different stages and experiences. 60 attendees

•**Tech Data Ladies of Tech Data Women in Leadership Session** - panel member, topic Personal Brand - Audience: LTD members with invites from community. 200 attendees

•**Tech Data's Channel Link event** - Women of the Channel Luncheon panel facilitator, topic Personal Brand - Audience: Customers and vendors. 200+ attendees

#### Workshop engagements:

•**Exploratory Lab Boot Camp** 2015-present (10th boot Camp 2021). Award-winning real time, real life overlay college program introducing skills, jobs and important competencies to the Tech Industry business. Increasing student confidence and discovery of their skills and gifts. Co-founder, curriculum designer and facilitator. 200 students to date, 60-70 hours per boot camp.

•**SPC program TB NSAW** – 2018 (3 workshops – total 119 students) - Tampa Bay New Skills at Work program. Introduction to Tech Data, tech industry, skills and jobs available.

•**Leadership team building workshops** - as Cisco practice leader x4 over time including a team/strategy alignment workshop post acquisition 2017.

•**University of South Florida St. Petersburg College of Business** - Led discussion with Associate Dean and team on acquisitions, planning for alignment, using Agile Scrum and working through resistance (change management) 2019.









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Industry Recognition

•Tech Data - VP of the year 2017 & 2014, Director of the year 2009, Manager of the year 2005
•CRN Women of the Channel Power 100 2011, 2018
•Tampa Bay Business Journal (TBBJ) 2018 25 People to Watch
•Girls Inc. of Pinellas Girls Champion 2017
•STEMConnector 100 Corporate Women in STEM 2017
•CRN Channel Chief 2015, 2017
•Tampa Bay Tech's Technology Leader of the Year 2014
TBBJ Business Woman of the year Technology 2014

Chedentials

Bachelor of Science – Florida State University
Yale School of Management Women's Leadership Program
Certified Prosci Change Practitioner
ICAgile ICPENT certification
Master Certified Life Coach
Certified NLP Practitioner
Master Certified EFT/TFT Practitioner
Certified TIME Techniques Practitioner
Certified Success Coach
Master Certified Vitality Teacher
Certified Meditation Teacher









Final thoughts

I look forward to partnering with you to deliver an effective experience to your team. Once you finish reviewing this proposal, select your package/options, dates and information please click the checkbox. You will then receive the contract. Upon signature you will then receive the invoice to complete payment. At that point let's connect to discuss goals for the engagement.



**O** @angie\_mccourt



in @angiebeltzmccourt



Shifting Inside Out Podcast





# Create Your Desired Future By Shifting Your Money Energy

#### CHECK OUT THE COURSE THAT WILL CHANGE YOUR RELATIONSHIPS WITH MONEY

Get this 4-week digital course to take at your own pace. Working with your energy, re-writing your money stories, clearing money blocks and shifting beliefs takes time. In this course, you will have the tools to align, integrate and embody all of these areas to open you up to abundance + action. Learn how to create a success mindset, gain confidence + independence around money, increase belief in abundance, and set intentional goals.





# Ready to Activate Your Elevated Gifts?

#### LOVE YOUR GIFTS: PERMISSION TO REVOLUTIONIZE AUTHENTICITY IN THE WORKPLACE

Do you know you have more to offer yet fear how your ideas will be accepted or how your message will be received? Are you showing up to work and life in your authentic skin without fear? In this book discover what holds us back from being our authentic self in the workplace. Identify, activate and integrate the elevated gifts that are unleashed when we release our limitations. Get the book and FREE bonuses.



listen to the podcas

ARE YOU READY FOR SOME SERIOUS SHIFT?



We are diving into ways to empower and enable a quantum shift. Inspiring topics, hacks and guest speakers take us on a journey around authenticity, challenging status quo, personal power and living a purpose filled life. Subscribe in your favorite player.

Listen on iTunes

Listen on Stitcher Listen on Spotify